



EPISODE RECAP: OCTOBER 12, 2005 MARTHA STEWART: THE APPRENTICE 9/8 PM WEDNESDAY | NBC

Martha: Insight on the Apprentice Slides

Last night was a real nail biter right until the end when the furniture didn't show up and it kept Matchstick the creative team, from finishing the task.

Two take home points from last night's show:

1. **Have Vision:** Vision is the ability to see a destination beyond the horizon and guide others there even when they can't see it. Amanda kept her eye on her vision, the big picture, even when team members complained about color selection. That led her team to victory.
2. **Do Whatever It Takes:** As an executive and a leader, a lot of your work will be project based. Projects are time limited, so there will be times when you need to make some temporary short term sacrifices, sometimes sleep is one of those things you sacrifice temporarily to get projects done by a deadline. Dawn was unwilling to make those sacrifices by staying up with others painting. She was sent home.

Dawn really lacked insight into her own behavior. She could not see that she was putting in less effort and less commitment than her team members. You can't change what you can't see. It was a blind spot which cost her her place on the show.