



EPISODE RECAP: NOV. 10, 2005 THE APPRENTICE | 9/8 PM THURSDAY | NBC

Donald: Insights on the Apprentice

This show has come down to Perform or Perish. It looks like the firing bar has been raised. It used to be a person was fired if they caused the loss for the team, it has not moved to what was each person's contribution to the team's success. Brian and Marshawn both had significant contributions to the loss of their team, they were both fired.

Brian absolutely showed poor judgment in not being on time for a meeting. **Basic rule: Get to business meetings early.** I thought Marshawn afraid that the team would lose because of missing the meeting and she didn't want to get blamed for doing a poor presentation. Instead, she got hung out to dry because she backed out of the presentation. She took a calculated risk and lost. **The lesson: When you're part of a team, STEP UP! Do the best you can do with what you've got.**

The team that won did so because they didn't miss the meeting with the executives. Alla was very impressive, and she may still be a finalist. She organized, executed, and participated well, until she got to the board room. Once there, she insisted that she carried 90% of the responsibility for the win. **The lesson: When you're part of a team, let your teammates sing your praises, don't sing them yourself. It shows insecurity and you risk losing the support of your team.**

I think clay will be the next to go on that team the next time it loses. For him, it's all about Clay. As we said last week, he has poor judgment and is emotionally immature. I think you'll see a lot of that immaturity come to the surface next week.