



EPISODE RECAP: JUNE 5, 2006 THE APPRENTICE | 9/8 PM MONDAY | NBC

Insights on the Apprentice

Sean was definitely the right choice last night. The audience voted for Sean as well. While neither candidate performed exceptionally well last night, there were many factors that made Sean the better pick.

I think the most important factors were:

1. Judgment: Sean displayed good judgment throughout the interview process, but particularly in the selection of his team for the last task.
2. Responsiveness: Sean was just more responsive to his constituencies than Lee was last night.
3. Humility: After the tasks were over, Sean said to his team, "If I'm the next apprentice...." Lee said, "I really think I'm going to win." THAT is the death knell. We've seen in the last 3 season's; the candidate that utters those words loses because they lose objectivity.

Donald Trump is one of a kind. Being over-the-top is part of his brand. But if you look at leaders in the real world (as opposed to reality TV), the successful ones are much more humble. They are happy to give the spotlight to their team and step into the shadows. If you're striving to be a strong leader, that is a much more successful model to follow.