



## EPISODE RECAP: MARCH 27, 2006 THE APPRENTICE | 9/8 PM MONDAY | NBC

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### Insights on the Apprentice

Last night's show was about checking your ego at the door. Last night we saw a lot of whining about "I'm not getting enough attention" and "They're not using my skills properly." Good leaders know the difference between what is good for their ego and what is good for the team, and they always choose what's good for the team.

Dan was fired last night. To save himself, Dan first needed to build consensus among his team. When working with peers, you need to make sure everyone is on the same page. Otherwise, you can find yourself leading a charge with no one following. Then Dan needed to develop a strategy and tactical steps to make sure his team knew where they were going and how they were getting there.

Another lesson from last night was that sometimes wins and losses come from small differences being well executed. The winning team used voiceover in their commercial which clarified the viewers understanding. The losing team had the option to do so, but didn't. That little difference made a great distinction.

There are still a lot of people flying under the radar, but there are a couple of people "on the chopping block. Donald has targeted Tarek and Lenny because they have consistently made poor decisions.